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7HQQGHU 1DPH 5DWH FRQWUDFW WKH R X QKV 6RHO BIF R/JLGD P9R
:LOGFUDIW EUDQG REGHFN SDFN %E7BJ U E6UDKQGO H
EDFN SDFN %DJ \$UWHFH QH D W KHU EUD Q R U 3 W I R I O L R D
3XUH /HDWKHUR Q /DFN1 SDFN 6WUXR W H B D Q Q V
SHU VDP SOH /LQ D Q G I Q Q Z L W L K W / R W R 1DPH DV SHU

WK- XO\ DW SDFW WKH &RPPLWWHH URRP RI WKH \$G
x /DVW GDWH 7LPH RI VXEPLV \$XLRQ /RI 7DWO GHUJ G RFXPHQW
x 'DWH 7LPH RI 2SHQLQJ \$XJ K V W Q L D W O % + L G / 2Q
x 'DWH 7LPH RI 2SHQLQJ D P L G R P R H B F & R R F X T Q L D F O L W H L Q J W R H Q G H U
(OLJLELOLW\ &ULWHULD

7KH WHQQGHUHU VKDOO IXOILOO QV R H % R G O R Z L Q J F U L W H U L
D 7KH ELGGHU VKRXOG KDYH H[S P H U W Q R F G H L G Q L G H D I O Q G H U
SHULRG RR U V H D D P D V Q X I D F W X U H U D X W K R U L] H B G (H Q F O H R U W I
FRS\ RI FHUWLIL F L V R Q B H J Q V F W U S Q L R I Q D O H H W W L M W D W E X V R
RI WKH ILUP

E 7KH 7HQQGHUHU G B \$ R X L O G W K H Y I O D D O I R R U W K Q W R P S Q D P H R
F (QFORVH %LGGH H n d e i, QIRUPDWLRQ ±
G 7KH ELGGHU PXVWHG R V X V E H H Q E G H F N R U D D V H G V H G L Y I S F X H W
RUJDQLVDWLRQ * \$ X W R Q B P R X L V D V R I G L C I O I 3 ' H F T O D U D W L R Q
VXEPLWWHG RQ WKH & R P S D Q / H W W H U + H D G ±

H 7KH ELGGH S W K R X O P G D R A G H F R O I G L W L R Q V ±
I 7KH ELGGHU VKR X O G R I D V X I S B S H Q L L V R I D 3 U R H I O D V L R H Q H G D E

H[HFXWLYH SURJURDQPHU\ RMLFFH VLVQD,WK HDQGVJR,Y7HU QPHQW
JRYHUQPHQW 3681V GXULQJ WKH ODFRVS\ RI DMK UOHHD VW D
SXUFKDVH RUVHBRBHRVPISIOHFWH HVLQYRLFHV
J 7KH ELGGHU PXVW KDYH \$QQXDQQLPHXP DJH/ D\KKL Q Q
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K 7KH ELGGHU VKRXOG KDYH KDG \$YHRUIDJHW\$QQK D O W L O
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GRFXPHQW GXO\ FHMMLHGH \$FER DQW DQ WGPXVW EH VXEPL
L 7KH ELGGHU VKRXOG QRW KDYH R L E D X V U G H G U D Q V O R K V L I P
ILYH FRQVHFXWLYH ILQDQFLDO \H D D O D Q I G L V K J H H W F H U &
&KDUWHUHG \$FFRXLQVLDQWH G ULQ W R S E S H R V W W K H U H R I
H 6KRXOG KDYH D 6ROYHQF\ RI R D W K H Q N V W K R D 6 R I O C
FHUWLILFDWH VKRXOG G G R I V U I O L Y H O W K H Q R L O D V [W P R D W H R I
WHQGHU

I 6KRXOG KDYH YDOLG 3HUPDQHQW \$FFRQ QV UHXPLERHOD C
OLFHQVH LVVXHG E\ FRPSHWHQW B X W K R Q W D U R H Y L G H Q B
VXEPLWWHG J 6KRXOG KDYH YDOLGF 6 7 5 H W L V W F U D D W H L R
,,0V ,,7V 1,7V *RYHUQPHQW 2UJDQLJDQQLR Q W L R G M P L
*RYHUQPHQW 3XEOLF :RUNV 'HSDUWPH Q W F W & H Q 8 Q U G H O J W F
\$XWRQRPRXV %RGLR H L H O X G D E U S D O O % W L V R H G V & R P 3 X D E O L L F V
JRYHUQPHQW RUJDQLJDWLRQV VKDDQL ELHO IDV F H S W W H G Q G R
WKRXJK DQ DSSOLKH D Q V L R D E L V O L W W M F U H W W H I V L V K H , Q L J K W I
WKH WHQGHU GRFXPHQW LI WKH D S S F O H L F X G M D K D V E D H G R B
QRW SURSHUO\ FRPSOHWLQJ WKH S R R U N T & B O D W L Q I F Z R S M
IDLOXUH ZHDNQHVV HWF
\$JH M F L H V D U H U H T X H V W H G W R G R Z Q O R D G R W W Q G H E H G R

%LGGHUV EDQWHRH WKHQRVHGK & \$QVQR YZZQ FWR SDUWLFL
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SD\PHQW ZLOO EH PDGH ZLWKWBU GHCKLYUWU\ ZGGN
FHUWLILFDWGFHURPHVKGHSDUWPHQW
3D\PHQW VKDOOURIPDORGEH RQHEWG E\ WKH EDQN
7KH SD\PHQW ZLOOEFPOGXPSVLDIPFHQ HDFK SURJU
1R SD\PHQW ZEOE ERUDJRRLG/WLHMHFHWG

/ 3(1\$/7<

,I WKH VHOHFWHG ILUP IDLOV VGRIGHVWVHGHV SVXKIH RLXWHIPW
VWLSXODWHG GDWH WLPD DSHQDOW\RXSEHGD\LOYHE
RQO\ RQ SHU GD\ EDVLV VXEMHFW DWR \$HQLDPOW\RDGG
FRVW SDLG WR EH DQ RXWVLGH DQHQFPHEQWVK&D,QFXLWV
GHVLUHG VWDWLRQHU\ LWHPV VKDQQJEHLGGVXFUVSBU
6HFXULW\ DV WKH FDVH PD\EH

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)UHH 'HOLYHU\ DWHQ,LOY&DORXWWDG 'EHYFDDGM ZULRVKLVKH G
LVVXH RI 3XUFKDVH 2UGHU 1RQ DYBLOQERLWPHG RQ VZK
LPPHGLDWHVXS\$D\SDLOO EH DOORZLHGHPMIQRWLDVH \$WUR
RU VDPSONV LI DEHWKSS\$DQHEGPNZDQ&ER DGSQWFLRQDO

1 7(506 \$1' &21',7,216

7KH FRWUDFW PD\ EH WHUPLQDWHGFEVHVMKYLQHQRHUPR
D \$VVLJQVWRUQVRE VFKWUHUJLFFH
E 9LRODWLRQ FROQRUJWVWIKQWLHRLQPHQDQRQFRGQKHWLHRQDOLN
D YDOLG OLFHQVH HWF
F 3HUIRUPDQFHGRVHQRUWVHWHVWFRUW DRXQGGRVHWQRWDEWSU
SHUIRUPDQFH RI WKH VHUJLFFHV GHVSLWH QRWLFH
G \$Q\ YLRODWLRQDRUHLQPHQVFRUWVSSUHVVLQRRI

,I VHOHFWHG YMRGRULW VGLVWDEQWUBXFWWQDQRHUV D WK
QRWLFH LQ DGYDQFHGFKWVXKHGVEHQRSEVRG&FILUP YHQQ
,Q WKH HYHQW RH \$UMPKDHWFRUHWSDRFDVURQ WKKHVDHFUXLW
VKDOO EH IRUIHLWHG E\ ,,0 &DOFXWWD
7KH WHQGHUHU RZQR%DDKSYFRXWVWPKPESHU D3DGP*HQW ZLOO
PDGH HOHFWURQLFDOO\ RQO\
7KH WHQGHUHUHVGRXSSEHEDKHSXWDDUW GHHDVWQVKH[SH
*RYHUQPHQW RUJDQLJDWLRQ \$XWRQRPRXQJERGVHY,7SX
DQ\ SULYDWH URSXW&HGURUJLFDWVBRVLIQVSRNHQOFFH3URRWKH
'HSDUWPHQW VKRXOG EH HQFORVHG IRU UHGD\ UHIHUHQ
7KH TXRWHG UDWZLOO EH YDOLVGRDRUHRQH3XWDFKDUVHP2
PDWHULDQV ZLOO EH SURFXUHGDQ\ SWLPWHTGXLLUQJWQWV
FRWUDFW ,W PD\ DOVR WR EH QREWHSQVFXDWHGFRMIRILQV
IURP WKH LVVXDQFH RI 3XUFKDVH 2UGHU
7KH VHOHFWHG WHQGHUHU ZRXOGHEKODHUTEDVHG DWRSHU
2UGHU GXULQJWKRKZVRLWVWKH 6QVWUHVWHR UEDWVFRWHG R
EDVLV QR RWKHUHYFKDDUJHVSQKDEAVHRH[WUD
7KH VHOHFWHG WGHQ&RPLSDQQLVRESDQOKBIQVDRPBIURQ&GPREL

RI D NH\ SHUVRQ ZKR FDQ EH FRQWDFWHG DW DQ\ WLPH

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HWKLFV GXULQJ DVKH HSUR XULRQH QMS XIF K XLRNQ RIU V KWV ,S
D μ&RUUXSW 3UDHF RLIFHULQ P HDLQVL QWRKOUHF EUMLEYLQ UGRU I
GLUHFWO\ RI DQ\WKLQJ RI YDOXH FRIRIUQFO Q QEQ
SURFXUHPHQW SURFHVV RU LQ FRQWUDFW H[HFXWLF
E μ)UDXGXOHQW 3UDFWLFWH P HDQV ID FVL V ULSRUBHGHQW
D SURFXUHPHQW FSWRLRQVRIRI FRQWUDFW
F μ&ROOXVLYH 3UDFWLFWHV P HDQV RFRKUPHRURW EDUGQ
GHVLJQHG WR HVWDEOLVK ELG SOHFHV V V QDUWLILFI
G μ&RHUFLYH 3UDFWLFWH P HDQV KDFW DQJR BU QVKLUHDFW
RU WKHLU SURSHUW\ WR LQIOXHUQPHI QWK S UR FSDUWRU
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IRU DZDUG KDV GLUHFWO\ RU WKURXDK GDQ HDQMQVFR
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\$Q\ GLVSXWH LI DBQVZLWKLQVRQZOUFMGWVULFHG WRDEH VHW
DVNLQJ UHIHUHQFHV WR FRQGLWLRQV RFDVHSUHFUWGRHFXP
VHWWOHG PXWXDOO\ VKDOO EH DWLRLQUMGDVQ BHELRYH
SURYLVLRQV RILWKBWQSQDQSU&RQELDLVDDPLRQG SIGWIURP W
7KH 9HQXH IRU VXFKO DEELWQD.VLORQDNLB \$UKLWDDZDRUG VR
FRQFOXVLYH QJDRQG DELOQSIDUWLHV

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1HLWKHU SDUW\ VKDOO EH LQ EURIQDFUKDFRWDQ\ LRE QLVJ DQDR
REOLJDWLRQ LQ ZKRRQ RIU)SD EWHEDNSDXUH V,HHNLWKR UHO
LW VKDOO LPPHGLDWHO\ JLYH QDULVHRWRKMKPHDRWKHU FZL
ODMHXUH HYHQW 7KH SDUWLHV VHR VWIH\$FWHGR VKDPOHG WWD
SHUIRUP DQG WR NHHS WKH RWKHUWSDUW\ WRIRLWPHJEDWHV
)RUFH ODMHXUH ,Q WKH HYHQW RKID)R WFKU BDMFRXUMKQD VWV
IROORZLQJ FRQVXOW DWLRLQ ZLRWLWKRIRRWKHUPLQDW

6HQLRU \$GPLZLILVFWHWDVXYHFKDW

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1DPH RI WKH 3DUW\		
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2IILFH \$GGUHV V IRU		
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	'HVLJQDWLRQ DWRU\ 'HWDLOV (PDLO	
	3KRQH	
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'HWDLOV RI &RQWDFW RWKHU WKDQ \$XWKRULJHG 6LJQDWLRQ	'HVLJQDWLRQ	
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6LJQDWXUH DQG 6HDO RI 7HQGHUHU
 1DPH LQ %ORFN OHWWHU
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2Q WKH)LUP↑V /HWWHU +HDG

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, KHUHE\ FHUWLI\LWRDQH LWKHH D EROYSHFQW/LUDVCHGWEDWDIQ^RYHU
8QGHUWDNLQJ ,QVWLWXWH QRU LGLDQ\DFJDLQLQD QVFBVHUPH
SDUWQHUV DQ\ZKHUH LQ ,QGLD

, DOVR FHUWLI\QWRDQD WIKRQDLEVR QHDXH BQIGU@BUHQSDQ WFDVH

2Q WKH)LUP¶V /HWWHU +HDG

7R

7KH 6HQLRU \$GPLQLVWUDWLYH 2IILFHU ± 3XUFKDVH
,QGLDQ ,QVWLWXWH RI 0DQDJHPHQW &DOFXWWD
'LDPRQG +DUERXU 5RDG -RND .RONDWD ±

6X \$FFHSWDQFH RI 7HUPV &RQGLWLRQV RI WKH 7HQGHU 'R

, ZH FDUHIXOO\ JRQH WKURXJK WKH 7

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7R

7KH 6HQLRU \$GPLQLVWUDWLYH 2IILFHU ± 3XUFKDVH
,QGLDQ ,QVWLWXWH RI 0DQDJHPHQW &DOFXWWD
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6XE[SHULHQFH /HWWHU IRU VLPLODU ZRUNV

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7KH 6HQLRU \$GPLQLVWUDWLYH 2IILFHU ± 3XUFKDVH
,QGLDQ ,QVWLWXWH RI 0DQDJHPHQW &DOFXWWD
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6XE 6XEPLVVLRQ RI \$QQXDO 7XUQRYHU

, ZH KHUHE\ GHFODUHQXDO 7XUQRDQG ,DZHIRKORZDVR VXS
\$XGLWHG \$FFRXQWV IRU \RXU UHIHUFHV

127((QFORVHG GRFXPHQWV DV 3URRI

\$XWKRULJHG 6LJQDWRU\ ZLWK 6HDO

&RQWDFW 1R

1DPH 'HVLJQDWLRQ

7HFKQLFDO %, ' (YDOXDWLRQ & ULWHULD

	1DPH RI 6XSSOLHU		
)XOO \$GGUHV V BW 5.RONZ WLFHFRS\ RI &RPSDQ\)LUP		
	\$JHQF\ UHJLVWUDWLRQ PXVW EH	HQFORVHG	
	1DPH RI WKH \$XWQRZLLVHG&SOWDFW QXPEHU HPDLO LG FRSWLRQ\$XWUWUJEH HQFORVHG		
	%DQN \$F V 1R RI)LUP IRU (&6 \$D\PHQWV		
	%LGGHU VKRXOG\FRPSOHWHVWVXCEW DQWLDOO\ FRPSOHWHG GXULQJ ODVW WKUHH \HUV IURP WKH O VXEPLVLRQ RI WDWERG HIRUDWGH DLOWHQDQFH		

)LQDQFLDO %LG

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SULQWHG DV SHU H[LVWLQJ VDP SOHV
x \$ 1DPH 7DJ PXVW EH DWWDFKHG W@HWM R ELD OFNFSUDDFINW EMLJQ F
GRQH VRPH LPSURQYLW D MRLURQ RLIQW WIKHE IDJ W B Q GRIUL [HDC ULF V
EODFN DQG EODFN JUH\